



Fontbonne
UNIVERSITY

February 23, 2017

To whom it may concern:

We use Royal Papers to provide the University with facility supplies, cleaners, towel and tissue, liners, and many other misc. items.

We like their on-line ordering system. It has a lot of useful functions. Besides placing orders, we use it to track old orders, invoices, etc. We like the next day delivery, no need to keep large quantities on hand, taking up our space.

We have had the same sales person, driver and customer service rep since we started with them 10 years ago. This makes it easy to do business with them. They know our account and take great care of us.

Besides our sales person, we have a chemical specialist that comes out and does our annual Blood Bourne Pathogen training. He is also available for any other chemical related training we need.

Royal does a good job of keeping us up to date on new products, equipment and labor saving ideas. We value them as a partner to the University and would recommend them to anyone that wants excellent service.

Sincerely,

Fred Reed

EVS Director