



WARREN COUNTY R-III SCHOOL DISTRICT

February 16, 2017

To Whom It May Concern:

It is my pleasure to write this letter concerning the professional and courteous service we receive from Paul Jr. with Royal Paper. We have been doing business with Paul for a number of years. During this time, he has provided in house consultations with the custodial staff on the products we use. They distribute Proctor and Gamble products and dollar for dollar it is a quality product.

Paul always provides us with excellent customer service. If we have concerns, he will work to resolve any issue we have. He always gets back to us in a timely manner to answer any questions we have on pricing or delivery of products.

He has also conducted informative in house seminars where he compares competitors' products against their lines to demonstrate their quality. He is always willing to answer questions and representatives from the manufacturers are also available during this time.

Also, we have had excellent customer service from Chuck in the parts department. He always strives to find the correct product and the best deal for our money. We appreciate his hard work and effort in saving our district some money.

Royal Paper has been a pleasure to work with and we have had a positive business relationship with Paul Jr. for many years. We look forward to working together in the future.

Sincerely,

John Chandler
Facilities Director